

# **Case Study**

# AC Hotels benefit from Interoute's innovative solution

AC Hotels is a leading hotel chain in Spain with more than 80 hotels throughout Europe and have further international expansion plans in to Central Europe.

### Their Challenge

AC Hotels has two data centres in Madrid that need to be connected together via Ethernet. One data centre is located at their HQ and the other in a neutral data centre facility.

#### Interoute solution

Interoute proposed the use of its MAN (Metro Area Network) in Madrid. The neutral data centre facility was already on the network. So connectivity was achieved by extending the MAN to AC Hotels HQ.

Interoute also provided Internet Access to both data centres and implemented load balancing to ensure maximum efficiency.

## Key benefits

- Load balancing for optimum Internet performance
- Cost effective future upgrade and expansion path

#### Results

To select the appropriate provider, the customer involved a consultancy firm, Doxa Consulting, experts in Telecommunications projects. They were impressed with our ideas and confirmed that Interoute was the best technical solution.

As this hotel chain completes its expansion plans, their IT Manager considers Interoute is the perfect partner to provide international VPN services to connect those sites.





